

WCCTV VS ECAM: COMPARISON TABLE

Choosing the right mobile surveillance provider is vital to the value it brings to your business and in protecting your site against any security threats. In this table, we break down the key features of ECAM's security solutions and compare them against ourselves, providing a clear side-by-side view in order to make a confident, informed decision regarding your security:

Feature	ECAM	WCCTV
<p>Product Offering</p>	<p>Offer core products like mobile surveillance trailers, permanent video surveillance systems, hybrid security, video review, and service support. Additional features like thermal imaging, remote concierge services, gate security access control, AI software, and LPR solutions are available also. Configurations often use third-party hardware/components, depending on deployment</p>	<p>Fully integrated mobile surveillance solutions, including Solar Surveillance Trailers, Pole Cameras, LPR solutions, Time Lapse, Environmental Monitoring Sensors, and Smart Detection Systems. Offer an in-house cloud-based platform, Stellifi that consolidates our surveillance solutions and add-ons into one dashboard and reporting tool. Accessible anywhere and on any device. Solutions are aimed to ease operational and security burdens</p>
<p>Mobility / Flexibility</p>	<p>Mobile surveillance units are promoted with a five-day deployment for urgent and temporary needs, typically involving less standardized or more site-specific mobility</p>	<p>Deployable in under 20-minutes for basic setups for both Pole Cameras and Trailers. This includes setting up remote monitoring access</p>
<p>Typical Use Cases</p>	<p>Industries listed on ECAM's website: Automotive Dealerships, Construction Jobsites, Energy & Critical Infrastructure, Industrial & Manufacturing, Multi-Family Residential & Apartments, Office Buildings, Shopping Centers & Retail, Transportation & Logistics, Commercial Properties, Metals & Mining, & Scrap Metals & Recycling Centers</p>	<p>WCCTV is designed for flexible, temporary site coverage or those with specific targeting requirements, with typical use cases including: Critical Infrastructure, Construction Jobsites, Government, Educational Institutions, Law Enforcement, Parking Lots, Traffic & Highways, Events, Healthcare, Retail & Shopping Centers, & Proport Developments</p>

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Platform and Analytics Capabilities	Offers AI-powered software, real-time alerts, live video monitoring, and cloud-based monitoring	Offers a cloud-based platform, Stellifii that integrates live surveillance, recorded video, AI analytics, environmental sensor data (air, weather, noise), PPE detection, smoke and fire detection, and intrusion detection into one centralised system. Extending our solutions to enable compliance and operational management, Stellifii automates reporting, enables multi-site overview and management, and provides clear audit trails for investigations
Cost Comparisons	The costing structure varies depending on the product(s) and service(s) selected. This can make pricing unpredictable, creating risks of high security costs	Provide flexible, cost-effective rental agreements, with no fixed long-term contracts involved
Connectivity	Dependent on product selection, but utilizes both cellular connection or WiFi	Use alternative powering options, combining solar power for battery power and 4G/5G cellular connectivity. This provides users with remote access from any device, anywhere, as well as via the monitoring center. No permanent infrastructure required and easily scalable

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Surveillance Trailer Features	The features of their mobile surveillance units include: Solar & Generator Power Options, Cellular Connectivity, PTZ, Thermal, Multisensor, & LPR Camera Configurations, Live Talk-down Intervention, LED Lighting, Remote System Monitoring, Automatic Checks for Blur, Misalignment, & Connectivity, & Secure Enclosure that Protects Against Tampering & Damage	Our Solar Surveillance Trailer offer the following features: Can be Fitted with Up To 3 WCCTV Pole Cameras, HD PTZ Cameras with Smart IR, Live Audio Challenge System, Siren Alarms, Supports Additional Cameras Like LPR, Thermal, & Time Lapse, 20-ft Tall Mast, Remote Access via Mobile App or via Desktop, Built-in Performance Diagnostics System, Near 360° View, & Integratable with LPR, Environmental Sensors, & Other Compliance Tools
Privacy and Regulatory Concerns	Utilizes third-party hardware and components at times, creating some compliance concerns	Our Stellifi platform is end-to-end AES-256 encrypted for data security. All equipment is NDAA-Compliant, providing additional protection to equipment and data
Potential Limitations	The integration of third-party hardware and components could create complexity with installation and running it continuously	Optimized for site-based support/mobile surveillance, therefore fewer product ranges for LPR solutions

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Managed Services	Provides live remote monitoring using AI and human verification. Some services rely on third-parties and outsourcing this to them depending on a number of factors like region and partner	Provides an end-to-end managed service. As part of this customers receive the following: Installation, Connectivity, Live Monitoring, Customer Support & Training, & Dedicated Guides Explaining the Service Model
Additional Features	Additional features include: Thermal Imaging, Remote Concierge Services, Gate Security Access Control, AI Software, & LPR Solutions	Additional features and integrations like LPR solutions, Time Lapse, environmental monitoring sensors (noise, weather, air quality) and smart detection systems (smoke and fire, intrusion, PPE)